



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #031224
Entitled

Garage and Fleet Services

The following advertisement was placed January 23, 2024 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, January 24, 2024 in Oregon's *Daily Journal of Commerce*, and January 23 and January 30, 2024 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Garage and Fleet Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 12, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

101077696 Saskatchewan Ltd.	Lloyd Trailer Co. LLC
Aalbu Brothers	Lube-Tech and Partners, LLC
Behnke Enterprises, Inc.	Mall Chevrolet
Big Chimney Auto & Diesel Repair, LLC	Mid Columiba Forklift and Material Handling
B-Line Tire and Auto Supply	Midwest Wash Systems, LLC
Bluexball, LLC.	Mission Ford of Dearborn Sales, Inc.
Boerne Air Conditioning & Heating, LLC	Mobility & Parking Advisors, LLC
Bollinger Motors	NEXTGEN CAR CAR DBA
BorgWarner	NOBEL COMPUTER SYSTEMS, INC.
BP Ford Of Long Beach	NovaCHARGE, LLC
BrandFX Body Company	Okos Inc.
Brigade Electronics, Inc.	Ontario Coach Bus & Truck Services Inc
ByteSpeed, LLC	PAI Holdco, Inc.
Capalino	Paso Robles Ford

CDV SYSTEMS, INC.	Performance Systems Integration, LLC
Cerritos Ford, Inc.	Peterbilt Motors - MD Sales
City View Specialty Vehicles, Inc	PWXPress
Colonial Equipment Company	R Noble & Sons Inc
CurblQ	Rynse Inc.
Diamond International Trucks Ltd.	Samsara Inc.
Divide by Design	Santa Margarita Ford
Dobson Turf Management DBA DTM Powersports	Skeeter Brush Trucks, LLC
Ed Murdock Superstores, Inc	Snider Fleet Solutions
Element Fleet Corporation	South Bay Ford Lincoln, Inc.
Emerald Transportation Solutions, LLC	SP Plus Parking Corporation
Energy Mission Control	Taylor Sudden Service Inc.
EV Charging POD, LLC	Ten-8 Fire & Safety, LLC
Experteers, LLC	The Vestige Group, LLC
Felling Trailers, Inc.	Traffic Systems, LLC
Fireball Equipment Ltd.	Traxero North America
First Student	TTB Global Services, LLC
Ford Motor Company	Turtle & Hughes, Inc.
FORD OF MONTEBELLO	UMass
G & J Diesel Sales and Service	URT E&R Towing, Inc.
Graco, Inc.	USCC Services, LLC
GreenPower Motor Company	Valvoline LLC
Hi-Line Electric Co., Inc	Vector Fleet Management, LLC
Hitek Equipment, Inc.	Vehicle Management Solutions LLC
Industrial Engine Company	Verkada
Intangles USA Inc.	Viking Cives Midwest Inc.
Jasper Engine Exchange	Vintage Towing Ltd.
Jeff Belzer Ford	Woodridge Ford
Johns Storage	Yark Ford
Kaizen Project and Business Consultants	YP Signal Corp
LIFTNOW AUTOMOTIVE EQUIPMENT CORP.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 12, 2024, at 4:30 pm CT. Proposals were received from the following:

- B-Line Tire and Auto Supply
- Cerritos Ford, Inc. (Norm Reeves Ford Superstore)
- Element Fleet Corporation (Element Fleet Management)
- Energy Mission Control (Fuse Carbon Technologies)
- First Student
- Lube-Tech and Partners, LLC
- Mission Ford of Dearborn Sales, Inc.
- NEXTGEN CAR CAR DBA (Winn's Auto)
- NOBEL COMPUTER SYSTEMS, INC. (NOBEL Systems Inc.)
- Paso Robles Ford

Rynse Inc.
Skeeter Brush Trucks, LLC
South Bay Ford Lincoln, Inc.
Traxero North America (TXI Systems Inc.)
Valvoline LLC
Vector Fleet Management, LLC
Vehicle Management Solutions LLC
Vintage Towing Ltd.

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA NIGP-CPP CPPB, Senior Procurement Analyst
Carol Jackson, Procurement Analyst II
Nick Scholer, Procurement Analyst II
Ashley Powers, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from B-Line Tire and Auto Supply and Energy Mission Control (Fuse Carbon Technologies), fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Element Fleet Corporation (Element Fleet Management) offers fleet management services with various financing options. Their sales and service networks are available to Sourcewell participating entities in the United States and Canada. Element's client portal, Xcelerate, leverages technology to provide actionable data to assist users in the management of their fleet. They are offering advantageous pricing terms in their proposal.

First Student provides on-demand maintenance for yellow school buses and white fleet vehicles. They strive for a customizable approach to school bus maintenance. First Student has locations across Canada and the United States. They are offering competitive pricing to serve Sourcewell participating agencies.

Lube-Tech offers advanced fluid technology lubricants and services in the United States. Using a proprietary asset management software, they provide preventative maintenance program setup, VMI activities, critical asset management tracking, remote telemetry monitoring, and more. Lube-Tech can also build, repair and service car washes and related detailing. They provide a standard warranty on equipment, parts and labor with an optional extended warranty. Lube-Tech offers pricing with a competitive discount to Sourcewell participating entities.

Nobel Computer Systems, Inc. (NOBEL Systems, Inc.) for over 20 years has specialized in serving local, county, and state government agencies with their auto impound management system including scenarios when dispatch is not required. They offer a discount with a tiered structure depending on the number of monthly dispatches or impounds.

Rynse, Inc. offers fleet access to nationwide car wash and detailing services across the United States. Their innovative, complementary software provides tailored billing, vehicle spend, data transparency and wash service flexibility for all vehicles. The level of service provided by Rynse is supported by established standards and quantifiable metrics to measure success. They offer a substantial pricing discount to Sourcewell participating entities with a choice of a prepaid model or price per vehicle.

Valvoline LLC offers a full-service preventative maintenance package that includes, but is not limited to fluids, filters, wipers, battery replacement, etc. Valvoline has an extensive network of locations to serve Sourcewell participating entities throughout the United States. They are offering better pricing than they typically offer other governmental agencies with a deeper discount from list price.

Vector Fleet Management, LLC was established in 1988. They are offering fleet management services to Sourcewell participating entities in the contiguous United States. They also provide a staffing service to address your fleet requirements, while prioritizing the retention of your existing employees. Pricing varies based on resource requirements and asset information.

Vehicle Management Solutions, LLC has been in business for over 46 years. They offer vehicle management solutions, including towing dispatch management, vehicle intake, secured storage, Incident management, and many other options. They also offer competitive pricing, with a discount on participating entities' annual towing volume and retail rates.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #031224 to:

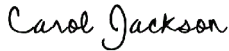
Element Fleet Corporation	#031224-ELF
First Student	#031224-FIR
Lube-Tech	#031224-LUT
Nobel Computer Systems, Inc.	#031224-NBL
Rynse, Inc.	#031224-RYN
Valvoline LLC	#031224-VAL
Vector Fleet Management, LLC	#031224-VEC
Vehicle Management Solutions, LLC	#031224-VMS

The preceding recommendations were approved on May 10, 2024.

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 Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst

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 Carol Jackson, Procurement Analyst II

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 Nick Scholer, Procurement Analyst II

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Ashley Powers, Procurement Analyst


STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcwell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #031224 for Garage and Fleet Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcwell’s bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcwell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcwell’s Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcwell Chief Procurement Officer